



Senior Director of Exhibitions and Program Alignment

The Baltimore Museum of Art (BMA) seeks to fill the position of Senior Director of Exhibitions and Program Alignment. This position provides leadership and management for the cross-departmental and cross-divisional development of a comprehensive exhibition and programming plan for institutional mission-driven and earned revenue generating initiatives. This position facilitates collaborative working processes and effective communication among colleagues to develop schedules, work plans, evaluation metrics, and budgets that achieve BMA strategic goals.

In partnership with the Chief Curator, this position shapes and implements the Museum's exhibition program to advance the BMA's mission to be the most relevant publicly engaged museum in the United States and a dynamic model for all others, and in cultivating a dynamic civic and cultural identity for the Museum as a leader in exploring global and local art histories.

RESPONSIBILITIES

Responsibilities include but are not limited to:

- Working closely with all BMA departments, facilitates a process that integrates all exhibitions, programs, rentals, and community collaborations in consideration of established and prioritized institutional goals, including earned revenue.
- Directs the development of the museum's exhibitions program, developing exhibition content for approval, layering content and audience areas to ensure balance. Ensuring proper resource allocation and output potential on seasonal, annual and multi-year bases.
- Develops and oversees multi-year exhibition budget and calendar.
- In collaboration with Chief Curator, actively seeks partner museums for co-organizing and traveling exhibitions
- Acts as primary liaison on all exhibition contracts and letters of agreement, ensuring implementation and compliance with all terms and conditions
- Provides direct oversight of the Exhibition Design and Installation team with direct supervision of the Director of Installation, Director of Events and Exhibition Designer and Associate Director of Exhibitions.
- Evaluates the effectiveness of exhibitions and programs by measuring their outcomes and communicates these outcomes with colleagues to establish a trajectory of improvement.

This full-time, exempt position reports to the Chief Operating Officer and is a close collaborator with the Chief Curator and Director.

QUALIFICATIONS

- Master's Degree, art administration, museum studies or art history preferred or professional experience equivalent
- 7-10 years of professional museum experience, including some exhibition management
- 3-5 years of Project Management experience
- Extensive knowledge of collection management practices
- Strong problem solving & presentation skills
- Knowledge of financial procedures and accounting, including budgeting, presentation of financial performance and invoicing.
- Strong organizational and supervisory skills

- Ability to multi-task
- Excellent written and verbal communication skills
- Experience with project management software highly desirable
- Ability to work independently
- Strong interpersonal skills and good judgment. Interest in collaborating with a wide range of stakeholders and constituents.

Leadership Competencies

- Communicates Effectively – actively seeks and actively listens to input from others
- Adapts and Innovates – remains resilient, flexible and open to change
- Builds trust – earns the confidence of trust in others by consistently demonstrating honesty, integrity, and authenticity
- Develops Talent – builds and manages the division/department in order to meet Museum goals, objectives and budgets
- Ensures Accountability – determines objectives and goals and develops plans to achieve those goals.

BENEFITS

The BMA is an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability status, protected veteran status, or any other characteristic protected by law. We are committed to building a culturally diverse staff and strongly encourage all qualified professionals to apply.

We offer a competitive salary and a generous benefits package. For this exempt position we offer medical, dental, vision, prescription, 403b retirement plan, long term disability, flexible spending account, museum and restaurant discounts, and reduced fee gym membership. We also offer accrued vacation, holidays, personal days, floating holidays, and sick days.

SALARY – \$97,000 – \$107,000

APPLY

Research shows that women and individuals from underrepresented backgrounds often apply to jobs only if they meet 100% of the qualifications. We recognize that it is highly unlikely that an applicant meets 100% of the qualifications for a given role. Therefore, if much of this posting describes you, then you are highly encouraged to apply for this role.

Please send cover letter, CV/resume, and salary requirements via email to HR@artbma.org with “**Senior Director Exhibitions and Program Alignment**” Last Name and First Name in the subject line.

Incomplete application materials will not be accepted.

No phone calls please.